

EXPORT FINANCE APPLICATION FORM

Factory Name: _____

1. Buyer name? _____
Buyer address? _____

2. Dealing with buyer since (year) or if new state "New"? _____
3. Payment terms/Maturity (number of days after Bill Lading date)? _____
4. Incoterm (e.g. FOB, CIF etc)? _____
5. Currency of Invoice? _____
6. Total turnover with buyer in the past 12 months? US\$ _____
7. Total number of shipments with buyer in last 12 months? _____
8. Highest amount outstanding with buyer in the past 12 months? US\$ _____
9. Current amount outstanding with buyer? US\$ _____
10. Have there been any payment delays with buyer? Yes/No
If Yes, what reasons were given? _____
11. Current overdue payments from buyer? Yes/No
If Yes, amount and earliest due date. US\$ _____ Earliest date: _____
12. Firm purchase orders in hand? US\$ _____
13. Projected total turnover and number of shipments with buyer in next 12 months?
US\$ _____ Number of shipments _____
14. What credit limit do you need in future (for regular shipments - **monthly** maximum US\$
shipped value multiplied by number of **months** payment term)? US\$ _____
15. Goods? _____

Name: _____

Signed: _____

Dated: _____